

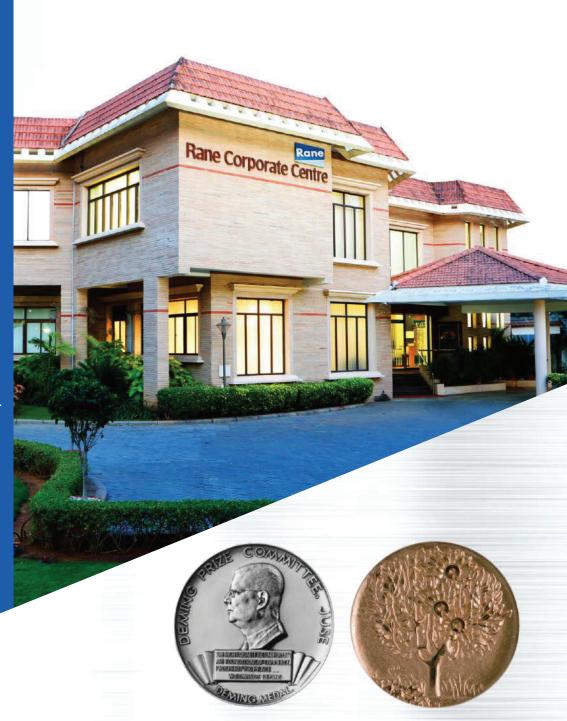
About Us

"Striving for the best in Customer Value has been a longstanding tradition at Rane. We create value through global technology alliance, manufacturing excellence and robust R&D capability. This stands acknowledged by our customers across India and the world."

Our Credentials

- Founded in 1929 for trading in automobile and automotive parts.
- Commenced manufacturing operations in 1959.
- Market leaders in safety critical components serving a variety of industry segments: Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.
- Manufacture Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, light metal casting products and provide Connected mobility solutions.
- Technology collaboration with top global players.
- Serve customers in 30+ countries.

Deming Prize	Deming Grand Prize
Rane Brake Lining Ltd.	Rane Brake Lining Ltd.
Rane (Madras) Ltd.	Rane (Madras) Ltd.
ZF Rane Automotive India Pvt Ltd.	ZF Rane Automotive India Pvt Ltd.
Rane Engine Valve Ltd.	
Rane NSK Steering Systems Pvt. Ltd.	



Technology Collaborations



ZF Group, Germany Hydraulic Power Steering Systems and Occupant Safety Systems

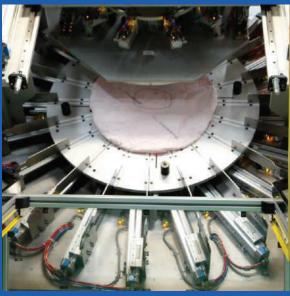


NSK, Japan Energy Absorbing Steering Columns and Electric Power Steering



Nisshinbo Brake Inc. Japan Brake Linings, Disc Pads and Clutch Facings





Modern Manufacturing & Product Development facilities

- 26 best-in-class manufacturing facilities in India and USA.
- Latest manufacturing practices to keep abreast of technological advancements.
- IATF 16949 certification.
- Comprehensive design facilities to simulate varied environmental scenarios.
- State-of-the-art test facility to validate product feature parameters, functional parameters, endurance and environmental integrity.



Our Approach

- Build strong connections with customers to understand their challenges.
- Strategic investments to improve quality and productivity.
- TQM way of working.
- Emphasis on 'First Time Right' policy.
- Achieve the highest standard of ethics and integrity.
- To be socially and environmentally responsible corporate citizen.

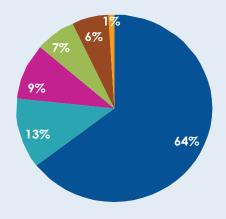
Our Value Proposition

- Superior products driven by execution excellence.
- Trusted partner with shorter development lead times.
- Agile manufacturing process and scalable facilities.
- Provide system-level solutions with deep understanding of customer needs.
- With enhanced R&D capabilities, we provide light weighting, improved safety and performance.

Group Sales (2021-22) INR 5,313 Cr (~USD 700 mn)

22% from International markets

64%	Steering and Suspension Systems
13%	Occupant Safety Systems
9%	Friction Material Components
7%	Valve Train Components
6%	Light Metal Casting Products
1%	Others



Major Customers



























































Recent Customer Awards



Customer

Mahindra & Business partner of the year -**Automotive Division Mahindra**

Category



Category Customer **Ashok Leyland** Best Performance in **Business Alignment-Gold Tata Motors** Best Supplier Award, Efficiency Award, Best in Class Award



Rane (Madras)

Customer	Category	
Maruti Suzuki	Overall Performance Award	
Bosch	Best performance in the export of Steering Housing Castings	
Nexteer	Perfect Quality Award	



Rane Brake Lining

Customer	Category
Brakes India	Best Supplier 2019 - Friction
Ashok Leyland	After Market Support Award



Rane Engine Valve

Customer	Category
Groupe Renault	Quality & Customer Satisfaction
Eicher Engines	Commitment to Quality



Rane NSK Steering Systems

Customer	Category
Maruti Suzuki	Efforts in Vendor Import Localisation Vendor Import Localisation,
Volvo Eicher	Kata Award

Steering and Suspension Systems

Steering & Suspension systems comprise major portion of our business. We cater to wide requirements in the steering and suspension systems through the three companies for every segment of automotive industry.

Company Name	Specialization	Major products
Rane (Madras) Limited - Steering & Linkages Division (RML - SLD)	Mechanical Steering Systems	 Manual Steering Gears Mechanical Rack & Pinion Gears Steering Linkages Suspension Components Hydraulic Products
ZF Rane Automotive India Private Limited - Steering Gear Division (ZRAI - SGD)	Hydraulic Power Steering Systems	Hydraulic Rack & Pinion GearsPower Steering GearsPower Steering Pumps
Rane NSK Steering Systems Private Limited (RNSS)	Electric Power Steering Systems	Manual Steering ColumnsElectric Power Steering Systems

Rane (Madras) Limited - Steering & Linkages Division(RML-SLD)

- Market leader in steering gear and steering linkage products in India. We have started catering to hydraulic products such as HSU and steering cylinders.
- Best in class manufacturing facilities at Chennai, Mysore, Puducherry and Pant Nagar.
- End to end testing facilities in house to validate the products' functional, endurance and environmental parameters.



ZF Rane Automotive India Private Limited - Steering Gear Division (ZRAI - SGD)

- Joint venture partnership with ZF Group, Germany.
- Manufacturing facilities across four locations in Trichy (1), Chennai (2) and Rudrapur (1).
- Design, Development and Application capability for complete Hydraulic Power Steering system for all vehicles.
- Advanced design tools for 3D modeling, simulation, FE analysis and CFD.
- State-of-the-art testing facilities for strength, environment, noise, fatigue and durability tests to meet global standards.



Rane NSK Steering Systems Private Limited (RNSS)

- Joint venture partnership with NSK, Japan.
- State-of-art R&D test lab for validation of steering columns.
- Manufacturing facilities across four locations in Chennai, Bawal, Rudrapur & Ahmedabad.
- Design & Development capability for solid & energy absorbing columns. Development and application capability for EPS.
- Driver comfort, Passenger safety, Ergonomics and NVH requirements are kept as targets while designing steering system.
- Comprehensive test laboratory for extensive research about column performance characteristic validation, strength and durability validation and NVH requirements.
- Design team includes CAD & CAM application experts and software analysts.



Friction Material Products

Rane Brake Lining Limited (RBL)

Market leader for friction material products in India. RBL has a technology collaboration with Nisshinbo Brakes Inc. & TMD Friction. The company has product applications for all segments of automotive industry.

- Products based on both Low steel & NAO material technology for various applications.
- Major features of our products are best performance, NHV free, High life and ECO friendly.
- Library of widely tested and approved formulations to suit diverse market/customer requirements.
- State-of-the-art R&D center equipped with full scale inertia dynamometer, static mu-measurement and NVH study rig.
- RBL has 4 manufacturing plants located in Chennai, Hyderabad, Trichy and Puducherry.

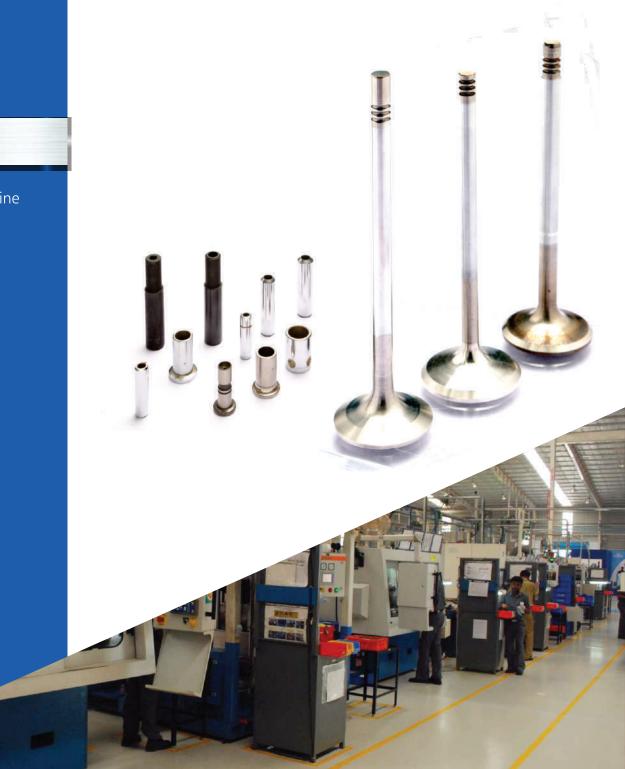


Valve Train Components

Rane Engine Valve Limited (REVL)

REVL, established in 1959, is the market leader in India for engine valves and valve guides.

- 5 manufacturing locations in Chennai (1), Hyderabad (2), Trichy (1) & Tumkur (1) catering to North America, Europe and Indian Markets.
- CAD CATIA, CREO, Autodesk Inventor / AutoCAD & CAE ANSYS Mechanical & Fatigue used for new product development.
- Large Engine Valves for Power Generation, Marine & Special Applications.
- Comprehensive test laboratory for Material Characterisation, Simulated Test Rigs & Engine Dynamometer Test Facility.



Occupant Safety Systems

ZF Rane Automotive India Private Limited - Occupant Safety Division (ZRAI - OSD)

- Manufacturing Seat Belts since 1997.
- Manufacturing facilities across 2 locations in Chennai & Trichy.
- Air bags manufacturing commenced in 2013.
- Product range includes different types of airbags and latest seatbelt technologies. Retractor and Anchor pretensioners, Emergency Locking Retractor (ELR), Load Limiters, Child Restraint Seat Belt, Driver Airbag, Passenger Airbag, Side Airbag and Curtain Airbags.
- Extensive testing facilities for seat belts include Extraction and Retraction Force Testing Machine, Retractor Durability Tester, Hot & Cold Chamber, Salt spray chamber, ELR functional tester.
- Equipped with Test lab to carry out testing as per National (IS/AIS), International (ECE/EEC/GS/VSCC), customer specifications and COP testing.

Connected Mobility Solutions

Rane t4u Private Limited

- A new age company that is spearheading the application of cutting edge IoT-enabled platform solutions in the field of real-world operations. t4u enables businesses to become intelligent and connected ecosystems by integrating every aspect of their business [asset, people and processes] with a host of digital technologies.
- Its solutions are designed to deliver high-level transparency, increased operational efficiency and greater control across ecosystem by providing its clients real-time, end-to-end, intelligent knowledge platforms of their entire operational business ecosystem.
- t4u's area of operations are primarily focused on People Mobility, Distribution Logistics, Electric Mobility & Natural Resources.







Light Metal Casting Products

Rane (Madras) Limited - Light Metal Castings India (RML-LMCI)

- Design and manufacture complex high precision light metal casting products such as Steering Pinion Housing, Pump Housing, Pinion and Outboard Housing.
- 2 well equipped manufacturing plants in Hyderabad.
- Die cast machines ranging from 530 to 1200 Tons (Buhler, UBE).
- Fully automated die casting process with partial squeeze pin technique and vaccum assisted casting process.
- Fully automated and computer controlled vertical and horizontal machining centers.
- Lean manufacturing with single piece flow and packing at the end of line.

Rane Light Metal Castings America (RLMCA)

- Manufacturing light metal castings for automotive applications like steering, HVAC and non-automotive applications.
- Expertise in producing complex, thin-walled, low porosity light metal castings.
- Die Cast machines ranging from 600 to 1400 Tons.
- Excellence in machining through a mix of state-of-the-art flexible CNC equipments.
- Concurrent Engineering & Process Simulation using Magma.
- Standardized work instructions paired with rigorous APQP systems, focusing on PFMEA and part quality product development.
- Strategically located manufacturing facility at Russellville, Kentucky U.S.A.

After Market Products

Rane Auto Parts (RAP)

- Rane Auto Parts was established in 2014 to develop and market new range of products exclusively for aftermarket.
- Pan India servicing directly to around 350 dealers.
- All our products are equivalent to OEM standard and benchmarked with the best in the industry.
- Engine parts such as Valves, Water Pumps, Oil Pumps, Gaskets, etc across range of models and vehicle segments.
- Chassis parts such as Clutch Component, Shockers, Suspension bushes, UJ Cross etc across various make and vehicle models are very popular.











Business Development

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