About Us

“Striving for the best in Customer Value has been a longstanding tradition at Rane. We create value through global technology alliance, manufacturing excellence and robust R&D capability. This stands acknowledged by our customers across India and the world.”

Our Credentials

- Founded in 1929 for trading in automobile and automotive parts.
- Commenced manufacturing operations in 1959.
- Market leaders in safety critical components serving a variety of industry segments: Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.
- Manufacture Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and provide Connected mobility solutions.
- Technology collaboration with top global players.
- Serve customers in 30+ countries.

<table>
<thead>
<tr>
<th>Deming Prize</th>
<th>Deming Grand Prize</th>
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<tbody>
<tr>
<td>Rane Brake Lining Ltd.</td>
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<td>Rane (Madras) Ltd.</td>
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<td>Rane TRW Steering Systems Pvt Ltd-Steering Gear Division</td>
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<td>Rane Engine Valve Ltd.</td>
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<td>Rane NSK Steering Systems Pvt. Ltd.</td>
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Technology Collaborations

ZF Group, Germany
Hydraulic Power Steering Systems and Occupant Safety Systems

NSK, Japan
Energy Absorbing Steering Columns and Electric Power Steering

Nisshinbo Brake Inc. Japan
Brake Lining, Disc Pads and Clutch Facings

Modern Manufacturing & Product Development facilities

- 24 best-in-class manufacturing facilities in India and USA.
- Latest manufacturing practices to keep abreast of technological advancements.
- IATF 16949 certification.
- Comprehensive design facilities to simulate varied environmental scenarios.
- State-of-the-art test facility to validate product feature parameters, functional parameters, endurance and environmental integrity.
Our Value Proposition

- Superior products driven by execution excellence.
- Trusted partner with shorter development lead times.
- Agile manufacturing process and scalable facilities.
- Provide system-level solutions with deep understanding of customer needs.
- With enhanced R&D capabilities, we provide light weighting, improved safety and performance.

Our Approach

- Build strong connections with customers to understand their challenges.
- Strategic investments to improve quality and productivity.
- TQM way of working.
- Emphasis on ‘First Time Right’ policy.
- Achieve the highest standard of ethics and integrity.
- To be socially and environmentally responsible corporate citizen.

Group Net Sales (2017-2018)
₹ 4,688 Cr (~USD 714mn)
19% from International markets
Major Customers

Recent Customer Awards

**Rane Group**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mahindra</td>
<td>Business partner of the year - Automotive Division</td>
</tr>
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</table>

**Rane (Madras)**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maruti Suzuki</td>
<td>Special Support &amp; System Audit Award</td>
</tr>
<tr>
<td>SML Isuzu</td>
<td>New Product Development Award</td>
</tr>
</tbody>
</table>

**Rane Engine Valve**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Category</th>
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</thead>
<tbody>
<tr>
<td>Hyundai</td>
<td>Appreciation Award</td>
</tr>
<tr>
<td>Renault Nissan</td>
<td>Best Practices in Process capability Improvement</td>
</tr>
</tbody>
</table>

**Rane TRW Steering Systems**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>Isuzu</td>
<td>Top 5 Best Supplier</td>
</tr>
<tr>
<td>Tata Motors</td>
<td>Best in Class Award</td>
</tr>
</tbody>
</table>

**Rane Brake Lining**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Category</th>
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</thead>
<tbody>
<tr>
<td>Endurance Technologies Foundation Brake</td>
<td>'Gold' award for Quality Business Excellence Award</td>
</tr>
</tbody>
</table>

**Rane NSK Steering Systems**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Category</th>
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</thead>
<tbody>
<tr>
<td>Volvo Eicher</td>
<td>Karta Award</td>
</tr>
<tr>
<td>Maruti Suzuki</td>
<td>Special Service Award</td>
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Steering and Suspension Systems

Steering & Suspension systems comprise major portion of our business. We cater to wide requirements in the steering and suspension systems through the three companies for every segment of automotive industry.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Specialization</th>
<th>Major products</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rane (Madras) Limited - Steering &amp; Linkages Division (RML - SLD)</td>
<td>Mechanical Steering Systems</td>
<td>• Manual Steering Gears</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Mechanical Rack &amp; Pinion Gears</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Steering Linkages</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Suspension Components</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Hydraulic Products</td>
</tr>
<tr>
<td>Rane TRW Steering Systems Private Limited – Steering Gear Division (RTSS - SGD)</td>
<td>Hydraulic Power Steering Systems</td>
<td>• Hydraulic Rack &amp; Pinion Gears</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Power Steering Gears</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Power Steering Pumps</td>
</tr>
<tr>
<td>Rane NSK Steering Systems Private Limited (RNSS)</td>
<td>Electric Power Steering Systems</td>
<td>• Manual Steering Columns</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Electric Power Steering Systems</td>
</tr>
</tbody>
</table>

Rane (Madras) Limited - Steering & Linkages Division (RML-SLD)

- Market leader in steering gear and steering linkage products in India. We have started catering to hydraulic products such as HSU and steering cylinders.
- Best in class manufacturing facilities at Chennai, Mysore, Puducherry and Pant Nagar.
- End to end testing facilities in house to validate the products’ functional, endurance and environmental parameters.
Rane TRW Steering Systems Private Limited - Steering Gear Division (RTSS-SGD)

- Joint venture partnership with TRW Automotive LLC, U.S.A.
- Manufacturing facilities across four locations in Trichy (1), Chennai (2) and Rudrapur (1).
- Design, Development and Application capability for complete Hydraulic Power Steering system for all vehicles.
- Advanced design tools for 3D modeling, simulation, FE analysis and CFD.
- State-of-the-art testing facilities for strength, environment, noise, fatigue and durability tests to meet global standards.

Rane NSK Steering Systems Private Limited (RNSS)

- Joint venture partnership with NSK, Japan.
- State-of-art R&D test lab for validation of steering columns.
- Manufacturing facilities across three locations in Chennai, Bawal and Rudrapur.
- Design & Development capability for solid & energy absorbing columns. Development and application capability for EPS.
- Driver comfort, Passenger safety, Ergonomics and NVH requirements are kept as targets while designing steering system.
- Comprehensive test laboratory for extensive research about column performance characteristic validation, strength and durability validation and NVH requirements.
- Design team includes CAD & CAM application experts and software analysts.
Friction Material Products

Rane Brake Lining Limited (RBL)

Market leader for friction material products in India. RBL has a technology collaboration with Nisshinbo Brakes Inc. & TMD Friction. The company has product applications for all segments of automotive industry.

- Products based on both Low steel & NAO material technology for various applications.
- Major features of our products are best performance, NHV free, High life and ECO friendly.
- Library of widely tested and approved formulations to suit diverse market/customer requirements.
- State-of-the-art R&D center equipped with full scale inertia dynamometer, static mu-measurement and NVH study rig.
- RBL has 4 manufacturing plants located in Chennai, Hyderabad, Trichy and Puducherry.
Valve Train Components

Rane Engine Valve Limited (REVL)

REVL, established in 1959, is the market leader in India for engine valves and valve guides.

- 5 manufacturing locations in Chennai (1), Hyderabad (2), Trichy (1) & Tumkur (1) - catering to North America, Europe and Indian Markets.

- CAD – CATIA, CREO, Autodesk Inventor / AutoCAD & CAE – ANSYS Mechanical & Fatigue used for new product development.

- Large Engine Valves for Power Generation, Marine & Special Applications.

- Comprehensive test laboratory for Material Characterisation, Simulated Test Rigs & Engine Dynamometer Test Facility.
Occupant Safety Systems

Rane TRW Steering Systems Private Limited – Occupant Safety Division (RTSS-OSD)

- Air bags manufacturing commenced in 2013.
- Product range includes different types of airbags and latest seatbelt technologies. Retractor and Anchor pretensioners, Emergency Locking Retractor (ELR), Load Limiters, Child Restraint Seat Belt, Driver Airbag, Passenger Airbag, Side Airbag and Curtain Airbags.
- Extensive testing facilities for seat belts include Extraction and Retraction Force Testing Machine, Retractor Durability Tester, Hot & Cold Chamber, Salt spray chamber, ELR functional tester.
- Equipped with Test lab to carry out testing as per National (IS/AIS), International (ECE/EEC/GS/VSCC), customer specifications and COP testing.

Connected Mobility Solutions

Rane t4u Private Limited

- A new age company that is spearheading the application of cutting edge IoT-enabled platform solutions in the field of real-world operations. t4u enables businesses to become intelligent and connected ecosystems by integrating every aspect of their business [asset, people and processes] with a host of digital technologies.
- Its solutions are designed to deliver high-level transparency, increased operational efficiency and greater control across ecosystem by providing its clients real-time, end-to-end, intelligent knowledge platforms of their entire operational business ecosystem.
- t4u's area of operations are primarily focused on People Mobility, Distribution Logistics, Electric Mobility & Natural Resources.
Die Casting Products

Rane (Madras) Limited – Die Casting Division (RML-DCD)
- Design and manufacture complex high precision aluminum die casting products such as Steering Pinion Housing, Pump Housing, Pinion and Outboard Housing.
- 2 well equipped manufacturing plants in Hyderabad.
- Die cast machines ranging from 530 to 1200 Tons (Buhler, UBE).
- Fully automated die casting process with partial squeeze pin technique and vacuum assisted casting process.
- Fully automated and computer controlled vertical and horizontal machining centers.
- Lean manufacturing with single piece flow and packing at the end of line.

Rane Precision Die Casting Inc. (RPDC)
- Manufacturing high pressure aluminium die castings for automotive applications like steering, HVAC and non-automotive applications.
- Expertise in producing complex, thin-walled, low porosity and high-pressure aluminium die castings.
- Die Cast machines ranging from 600 to 1400 Tons.
- Excellence in machining through a mix of state-of-the-art flexible CNC equipments.
- Concurrent Engineering & Process Simulation using Magma.
- Standardized work instructions paired with rigorous APQP systems, focusing on PFMEA and part quality product development.
- Strategically located manufacturing facility at Russellville, Kentucky - U.S.A.

After Market Products

Rane Auto Parts (RAP)
- Rane Auto Parts was established in 2014 to develop and market new range of products exclusively for aftermarket.
- Pan India servicing directly to around 350 dealers.
- All our products are equivalent to OEM standard and benchmarked with the best in the industry.
- Engine parts such as Valves, Water Pumps, Oil Pumps, Gaskets, etc across range of models and vehicle segments.
- Chassis parts such as Clutch Component, Shockers, Suspension bushes, UJ Cross etc across various make and vehicle models are very popular.
Serve Customers in 30+ countries

Manufacturing Locations across India and USA

Sales Offices in India, Germany and USA

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