



Expanding Horizons

RANE ENGINE VALVE LIMITED

Q1 FY19 Earnings Release



Chennai, India, July 23, 2018 – Rane Engine Valve Limited (NSE: RANEENGINE; BSE Code:532988), a leading manufacturer of Engine Valves, Guides and Tappets today announced financial performance for the first quarter (Q1 FY19) ended June 30th, 2018.

Q1 FY19 Performance

- Total Net Revenue was ₹103.2 Crore for Q1 FY19 as compared to ₹89.0 Crore in Q1 FY18, an increase of 15.9%
- EBITDA stood at ₹3.5 Crore for Q1 FY19 as compared to ₹4.6 Crore in Q1 FY18, a decrease of 25.4%
- EBITDA Margin at 3.4% for Q1 FY19 as against 5.2% in Q1 FY18
- Net Loss of ₹4.4 Crore for Q1 FY19 as compared to a loss of ₹2.7 Crore in Q1 FY18
- On sequential QoQ basis (vs. Q4 FY18),
 - EBITDA improved from ₹1.7 Crore in Q4 FY18 to ₹3.5 Crore in Q1 FY19
 - EBITDA margin improved by 164 bps from 1.7% in Q4 FY18 to 3.4% in Q1 FY19
 - Net Loss declined from ₹8.8 Crore in Q4 FY18 to ₹4.4 Crore in Q1 FY19

Operating Highlights for Q1 FY19

- Strong demand from Indian OE customers particularly from Two Wheelers and Commercial Vehicle segment
- Strong growth in revenue from International customers supported by volume ramp-up with key customers
- Revival in Aftermarket segment with 16% growth
- EBITDA margin declined 186 bps vs Q1FY18
 - Better operational performance helped to improve profitability however adverse material cost movement and higher manpower cost resulted in drop in EBITDA margin

MANAGEMENT COMMENT

“REVL experienced strong demand from the customers and delivered robust growth. We are seeing considerable improvement in the operational performance. The dampener has been the adverse movement to the raw material prices. In the coming quarters, we expect the favourable demand environment to continue and expect our initiatives to improve plant efficiencies to yield further results.”

L. Ganesh, Chairman, Rane Group

BUSINESS HIGHLIGHTS

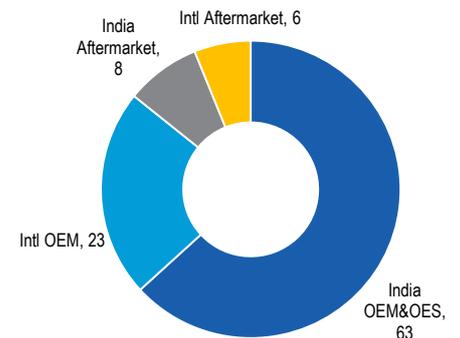
Financial Performance

Particulars	Q1 FY19	Q1 FY18	YoY%
Total Net Revenue*	103.2	89.0	15.9%
EBITDA	3.5	4.6	-25.4%
Margin (%)	3.4%	5.2%	-186 bps
PAT	-4.4	-2.7	-63.4%

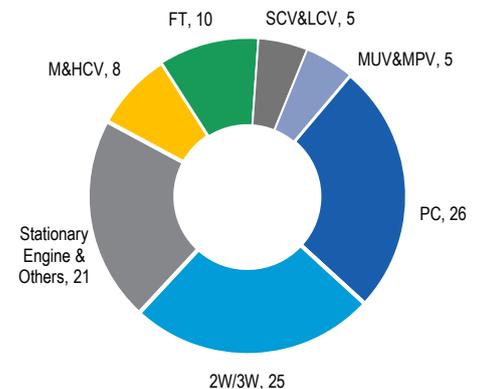
*Revenue excludes excise duty wherever applicable
(In ₹ Crore, unless otherwise mentioned)

BUSINESS SPLIT (Q1 FY19)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



PROFIT AND LOSS ACCOUNT

Particulars	Q1 FY19	Q4 FY18	QoQ%	Q1 FY18	YoY%
Revenue from Operations	100.7	98.5	2%	95.3	6%
Other Operating Income	1.8	1.9	-2%	1.4	28%
Other Income	0.7	0.4	73%	0.5	33%
Total Revenue	103.2	100.8	2%	97.2	6%
Expenses					
-Cost of Material Consumed	44.5	39.2	13%	34.5	29%
-Purchase of stock-in-trade	2.9	1.9	52%	2.1	37%
-Changes in inventories	-3.4	1.1	-398%	-2.0	-74%
-Excise Duty	-	-		8.2	
-Employee Benefit Expense	27.9	26.3	6%	24.5	14%
-Finance Cost	2.5	1.9	31%	1.7	47%
-Depreciation & Amortization	7.6	8.0	-4%	7.0	9%
-Other Expenditure	27.8	30.4	-9%	25.2	10%
Total Expenses	109.8	108.9	1%	101.3	8%
PBT before Exceptional Items	-6.7	-8.2	18%	-4.1	-63%
Exceptional Item	-	-		-	
PBT	-6.7	-8.2	18%	-4.1	-63%
Tax Expense	-2.3	0.7	-455%	-1.4	-63%
PAT	-4.4	-8.8	51%	-2.7	-63%

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE ENGINE VALVE LIMITED

Established in 1959, Rane Engine Valve Limited (REVL) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. REVL manufactures engine valves, valve guides and tappets for various IC engine applications. REVL is market leader in Indian OEM and replacement markets. REVL caters to all segments of automobile industries such as PV, CV, Tractors, 2W, 3W, stationary engines, railways and marine engines.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DPINGLE@CHRISTENSENIR.COM

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