



Expanding Horizons

RANE ENGINE VALVE LIMITED

Q4FY21 Earnings Release



Chennai, India, May 19, 2021 – Rane Engine Valve Limited (NSE: RANEENGINE; BSE Code:532988), a leading manufacturer of Engine Valves, Guides and Tappets today announced financial performance for the fourth quarter (Q4 FY21) and full year (FY21) ended March 31st, 2021.

Q4 FY21 Performance

- Total Revenue was ₹98.5 Crore for Q4 FY21 compared to ₹76.6 Crore in the Q4 FY20, an increase of 28.6%
- EBITDA stood at ₹6.3 Crore compared to ₹3.7 Crore during Q4 FY20, an increase of 70.1%
- EBITDA Margin at 6.4% for Q4 FY21 against 4.9% in Q4 FY20, an increase of 157 basis points (bps)
- Net Loss stood at ₹0.5 Crore for Q4 FY21 compared to Loss of ₹3.4 Crore in Q4 FY20

FY21 Performance

- Total Revenue was ₹304.9 Crore for FY21 compared to ₹358.1 Crore during FY20, a decrease of 14.9%
- EBITDA stood at ₹-0.7 Crore compared to ₹13.3 Crore during FY20, a decrease of 105.6%
- EBITDA Margin at -0.2% for FY21 against 3.7% in FY20
- Net Loss stood at ₹6.1 Crore for FY21 compared to Loss of ₹16.3 Crore in FY20

Operating Performance for Q4 FY21

- Sales to Indian OE customers grew by 32%.
- Sales to International customers grew by 22%
- EBITDA margin improved by 157 bps - Lower employee expenses helped offset the material cost increase

MANAGEMENT COMMENT

“The demand environment remained favourable in the Q4 FY21 helping REVL post strong revenue growth. The intensity of second wave and resultant lockdown is likely to impact the growth in Q1 FY22. We continue to prioritise safety of our employees and focus on cost management to navigate the challenging times.”

– **L. Ganesh, Chairman, Rane Group**

BUSINESS HIGHLIGHTS

Financial Performance

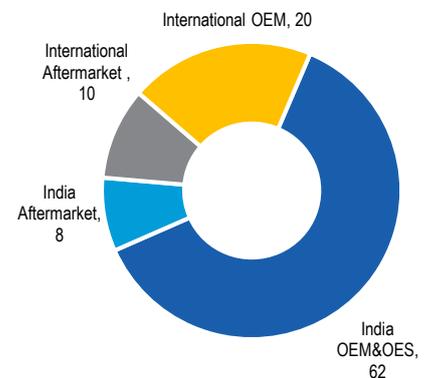
Particulars	Q4 FY 21	Q4 FY 20	YOY%
Total Revenue	98.5	76.6	28.6%
EBITDA	6.3	3.7	70.1%
Margin (%)	6.4%	4.9%	157 bps
PAT	-0.5	-3.4	85.8%

Particulars	FY 21	FY 20	YOY%
Total Revenue	304.9	358.1	-14.9%
EBITDA	-0.7	13.3	-105.6%
Margin (%)	-0.2%	3.7%	-396 bps
PAT	-6.1	-16.3	62.7%

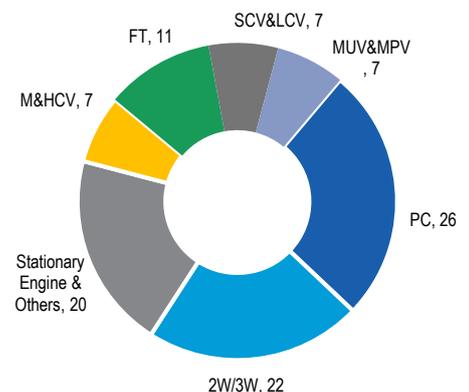
(In ₹ Crore, unless otherwise mentioned)

BUSINESS SPLIT (Q4 FY21)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



PROFIT AND LOSS ACCOUNT

Particulars	Q4FY21	Q3FY21	QoQ%	Q4FY20	YoY%	FY21	FY20	YoY%
Income from Operations	96.5	90.0	7%	75.5	28%	296.7	347.4	-15%
Other Operating Income	1.4	1.6	-14%	1.9	-25%	5.2	7.6	-32%
Other Income	0.6	1.0	-43%	-0.8	174%	3.1	3.2	-2%
Total Revenue	98.5	92.6	6%	76.6	29%	304.9	358.1	-15%
Expenses								
-Cost of Material Consumed	39.6	34.5	15%	29.1	36%	108.6	137.9	-21%
-Purchase of stock-in-trade	1.9	1.9	-1%	1.3	45%	5.2	5.4	-5%
-Changes in inventories	0.3	0.7	-60%	-0.0		19.8	1.4	
-Employee Benefit Expense	24.7	26.2	-5%	22.9	8%	92.6	103.6	-11%
-Finance Cost	1.2	2.1	-41%	2.4	-47%	8.2	10.5	-22%
-Depreciation & Amortization	5.4	5.5	-2%	6.9	-21%	23.0	28.1	-18%
-Other Expenditure	25.7	23.8	8%	19.6	31%	79.5	96.4	-18%
Total Expenses	98.8	94.6	4%	82.1	20%	336.9	383.4	-12%
PBT before Exceptional Items	-0.3	-2.0	84%	-5.5	94%	-31.9	-25.3	-26%
Exceptional Item	-0.5	23.5		-		22.2	-	
PBT	-0.8	21.5	-104%	-5.5	86%	-9.7	-25.3	62%
Tax Expense	-0.3	7.3	-104%	-2.1	86%	-3.6	-9.0	60%
PAT	-0.5	14.2	-103%	-3.4	86%	-6.1	-16.3	63%

KEY BALANCE SHEET ITEMS

Particulars	As at 31.03.2021	As at 31.03.2020
Non-current assets	137.4	149.5
-Property, Plant and Equipment	91.8	108.0
-Financial Assets	5.9	5.9
Current assets	164.9	153.0
- Inventories	55.7	76.2
-Trade receivables	77.4	62.6
-Cash and cash equivalents	23.7	0.6
Total Assets	302.3	302.5
Shareholders Fund	105.2	111.0
Non-current liabilities	68.2	47.9
-Long-term borrowings	51.6	33.7
Current liabilities	128.9	143.6
-Short-term borrowings	51.2	77.5
-Trade payables	56.0	47.6
Total Liabilities	197.1	191.5
Total Equity and Liabilities	302.3	302.5

(In ₹ Crore, unless otherwise mentioned. The sum of the sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE ENGINE VALVE LIMITED

Established in 1959, Rane Engine Valve Limited (REVL) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. REVL manufactures engine valves, valve guides and tappets for various IC engine applications. REVL is market leader in Indian OEM and replacement markets. REVL caters to all segments of automobile industries such as PV, CV, Tractors, 2W, 3W, stationary engines, railways and marine engines.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, light metal casting products and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DPINGLE@CHRISTENSENIR.COM

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.