

The ET - Corporate Dossier Friday May 2, 2014

**Position:** Managing Director of Rane TRW Steering Systems

**Education:** Purdue University, Master's, Management; Birla Institute of Technology and Science, Bachelor's, Mechanical Engineering.

**Previous Jobs:** TRW Automotive.

**Claim to Fame:**

He is spearheading the future growth plan for the group

**Management mantra:**

It is important to articulate a clear vision. Moreover, there should be a continuous focus on customer satisfaction, improving operational efficiency and regular reviews.

**Biggest career challenge:**

In 2006, we acquired a small company and made further investments to pursue export business with customers like Chrysler. The 2007, global financial crisis and subsequent bankruptcy filing by Chrysler significantly impacted the business and led to lot of losses. Working with the team to resolve all the issues and identifying new opportunities for growth has been a difficult 5-year journey with many learnings.

**inspirations:**

My father. I have understood from him a few simple but very powerful lessons: Never compromise on your values, hard work and proper planning never fails, do not hesitate to take difficult decisions on people matters.

**Life@50:**

I see myself heading Rane Group.

**WHEN NOT WORKING**  
In the mornings, I'm either running or working out. In the evenings, I'm spending time with the kids



Harish Lakshman

**Fun Facts:**

**1** I enjoy running. Have run three full marathons so far and several half marathons.

**2** I also enjoy my fitness workouts. Been going to a Bootcamp in Chennai for over 2 years called the *Quad*