



Expanding Horizons

RANE BRAKE LINING LIMITED

Q4 FY22 Earnings Release



Chennai, India, May 18, 2022 – Rane Brake Lining Limited (NSE: RBL; BSE Code:532987), a leading manufacturer of Brake Linings, Disc Pads and Clutch Facings today announced financial performance for the fourth quarter (Q4FY22) and full year (FY22) ended March 31st, 2022.

Q4 FY22 Performance

- Total Revenue was ₹157.0 Crore for Q4 FY22 compared to ₹152.4 Crore in the Q4 FY21, an increase of 3.0%
- EBITDA stood at ₹21.9 Crore compared to ₹27.7 Crore during Q4 FY21, a decrease of 20.9%
- EBITDA Margin at 14.0% for Q4 FY22 against 18.2% in Q4 FY21
- Net profit (PAT) stood at ₹13.1 Crore for Q4 FY22 compared to ₹14.3 Crore in Q4 FY21

FY22 Performance

- Total Revenue was ₹518.2 Crore for FY22 compared to ₹434.8 Crore in the FY21, an increase of 19.2%
- EBITDA stood at ₹56.8 Crore compared to ₹71.6 Crore during FY21, a decrease of 20.7%
- EBITDA Margin at 11.0% for FY22 against 16.5% in FY21
- Net profit (PAT) stood at ₹27.1 Crore for FY22 compared to ₹31.8 Crore in FY21

Corporate Action

- A dividend of ₹20.0/- per equity share has been recommended by the Board of Directors on the paid up capital of 77,29,871 of ₹10/- each

Operating Performance for Q4 FY22

- Sales to OE customer grew 10%
- Sales to Aftermarket customers declined 4%
- EBITDA margin dropped 422 bps
 - Material cost increase and adverse product mix resulted in drop in margins

MANAGEMENT COMMENT

"Despite the third wave of coronavirus in India and supply chain constraints, the demand environment remained favourable in Q4 FY22. We continue to experience robust demand across vehicle segments. RBL is working on various cost management initiatives to mitigate the inflationary pressure."

- L. Ganesh, Chairman, Rane Group

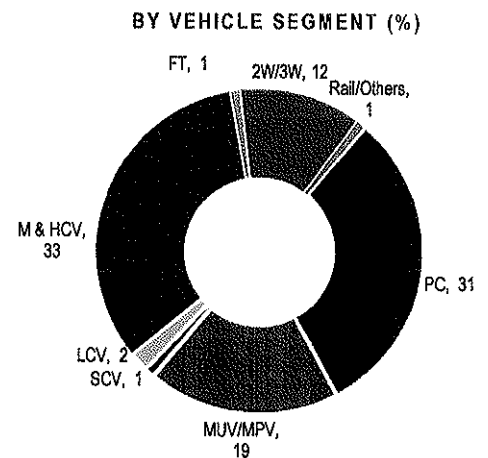
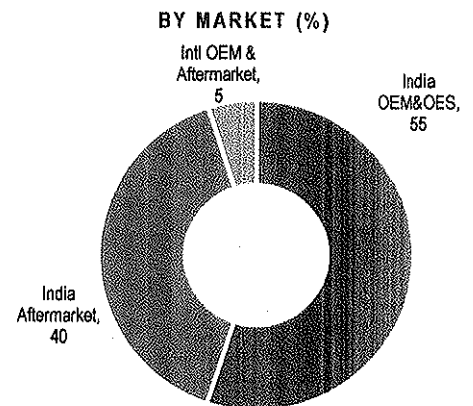
BUSINESS HIGHLIGHTS

Particulars	Q4 FY22	Q4 FY21	YOY%
Total Revenue	157.0	152.4	3.0%
EBITDA	21.9	27.7	-20.9%
Margin (%)	14.0%	18.2%	-422 bps
PAT	13.1	14.3	-8.4%

Particulars	FY22	FY21	YOY%
Total Revenue	518.2	434.8	19.2%
EBITDA	56.8	71.6	-20.7%
Margin (%)	11.0%	16.5%	-551 bps
PAT	27.1	31.8	-14.9%

(In ₹ Crore, unless otherwise mentioned)

BUSINESS SPLIT (Q4 FY22)



PROFIT AND LOSS ACCOUNT

Particulars	Q4FY22	Q3FY22	QoQ%	Q4FY21	YoY%	FY22	FY21	YoY%
Income from Operations	153.4	133.8	15%	148.4	3%	503.5	422.9	19%
Other Operating Income	0.9	0.7	41%	0.3	213%	2.1	0.9	122%
Other Income	2.6	2.7	-2%	3.7	-29%	12.6	10.9	16%
Total Revenue	157.0	137.1	14%	152.4	3%	518.2	434.8	19%
Expenses								
-Cost of Material Consumed	84.1	68.5	23%	73.4	15%	271.7	194.5	40%
-Purchase of stock-in-trade	0.1	-		0.0		0.1	0.0	
-Changes in inventories	-0.2	5.2		-0.5		-2.8	7.6	
-Employee Benefit Expense	19.9	20.4	-3%	18.2	9%	78.8	64.8	22%
-Finance Cost	0.0	0.0		0.2		0.0	0.3	-93%
-Depreciation & Amortization	5.5	5.3	3%	6.3	-12%	21.4	24.4	-12%
-Other Expenditure	31.2	29.5	6%	33.5	-7%	113.7	96.3	18%
Total Expenses	140.6	128.9	9%	131.2	7%	482.9	387.9	24%
PBT before Exceptional Items	16.4	8.2	99%	21.2	-23%	35.3	46.9	-25%
Exceptional Item	-0.7	-		-		-0.7	-	
PBT	15.7	8.2	91%	21.2	-26%	34.7	46.9	-26%
Tax Expense	2.6	1.4	92%	6.9	-62%	7.6	15.1	-50%
PAT	13.1	6.9	90%	14.3	-8%	27.1	31.8	-15%

KEY BALANCE SHEET ITEMS

Particulars	As at 31.03.2022	As at 31.03.2021
Non-current assets	134.5	136.4
-Property, Plant and Equipment	113.2	117.2
-Financial Assets	12.0	11.5
Current assets	264.4	247.6
- Inventories	100.7	65.3
-Trade receivables	137.3	129.8
-Cash and cash equivalents	21.0	48.4
Total Assets	398.9	384.0
Shareholders Fund	242.8	237.7
Non-current liabilities	5.8	6.9
-Long-term borrowings	-	-
Current liabilities	150.3	139.4
-Short-term borrowings	-	-
-Trade payables	124.9	113.7
Total Liabilities	156.1	146.4
Total Equity and Liabilities	398.9	384.0

(In ₹ Crore, unless otherwise mentioned. The sum of the sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE BRAKE LINING LIMITED

Established in 1964, Rane Brake Lining Limited (RBL) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. RBL manufactures friction material products such as Brake linings, Disc pads, Clutch facings, Clutch buttons, Brake Shoes and Railway brake blocks. RBL is market leader in India and global player in friction material. It has technical collaboration with Nisshinbo Brakes Inc., Japan for know-how in brake linings, disc pads & clutch facings. RBL products have application in every segment of automobile industry such as PV, CV and 2W/3W.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Light Metal casting components and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION, PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DIWAKAR.PINGLE@IN.EY.COM

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

