



Expanding Horizons

RANE HOLDINGS LIMITED

Q4 FY22 Earnings Release



Chennai, India, May 26, 2022 – Rane Holdings Limited (NSE: RANEHOLDIN; BSE Code: 505800), the holding Company of Rane group today announced financial performance for the fourth quarter (Q4FY22) and full year (FY22) ended March 31st, 2022.

Group Aggregate Performance – Q4 FY22

- Total Revenue was ₹1,565.9 Crore in Q4 FY22 compared to ₹1,395.4 Crore in Q4 FY21, an increase of 12.2%
- EBITDA stood at ₹131.7 Crore compared to ₹126.0 Crore during Q4 FY21, an increase of 4.2%
- EBITDA Margin at 8.4% for Q4 FY22 against 9.1% in Q4 FY21
- Loss before tax stood at ₹53.2 Crore for Q4 FY22 compared to loss before tax of ₹46.6 Crore in Q4 FY21

Consolidated Financials – Q4 FY22

- Total Revenue was ₹791.9 Crore in Q4 FY22 compared to ₹675.5 Crore in Q4 FY21, an increase of 17.2%
- EBITDA stood at ₹74.0 Crore compared to ₹52.1 Crore during Q4 FY21, an increase of 42.0%
- EBITDA Margin at 9.3% for Q4 FY22 against 7.7% in Q4 FY21
- PBT stood at ₹8.4 Crore for Q4 FY22 compared to loss before tax of ₹2.7 Crore in Q4 FY21

Corporate Action

- A dividend of ₹12.00 per equity share has been recommended by the Board of Directors on the paid up capital of 1,42,77,809 of ₹10/- each

Group's Operational Performance – Q4 FY22

- Revenue from Indian OE customers grew 11% supported by strong growth in passenger vehicle and commercial vehicle segments
- Revenues from International customers increased 16% driven by higher offtake for steering and light metal casting products
- Revenue from Indian aftermarket segment grew 4%
- Material cost increase, higher employee cost and other expenses resulted in drop in EBITDA margin by 62 bps. However, cost reduction initiatives and recovery from customers helped mitigate inflationary pressure
- There was an exceptional expense of ₹ 115.6 crores made by Rane NSK towards estimated warranty provision in Q4FY22 as against ₹ 107 crores in Q4FY21

MANAGEMENT COMMENT

“Despite the third wave of coronavirus in India and supply chain constraints, the demand environment remained favourable in Q4 FY22. We continue to experience robust demand across vehicle segments. The group companies navigated the inflationary environment through cost savings initiatives and improved operational performance.”

– L. Ganesh, Chairman & Managing Director, Rane Holdings Ltd.

BUSINESS HIGHLIGHTS

GROUP AGGREGATE FINANCIAL PERFORMANCE

Particulars	Q4 FY22	Q4 FY21	YOY%
Total Revenue	1,565.9	1,395.4	12.2%
EBITDA	131.7	126.0	4.2%
Margin (%)	8.4%	9.1%	-62 bps
PBT*	-53.2	-46.6	-14.2%

* PBT includes Exceptional items

CONSOLIDATED FINANCIAL PERFORMANCE

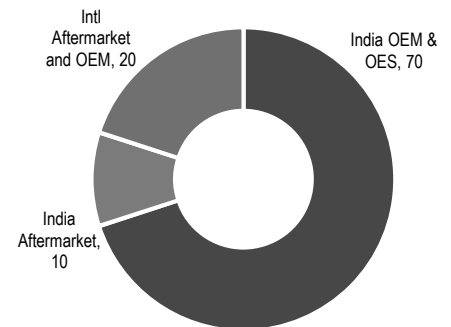
Particulars	Q4 FY22	Q4 FY21	YOY%
Total Revenue	791.9	675.5	17.2%
EBITDA	74.0	52.1	42.0%
Margin (%)	9.3%	7.7%	163 bps
PBT*	8.4	-2.7	407.3%

* PBT includes net profit/(loss) from JV and Exceptional items

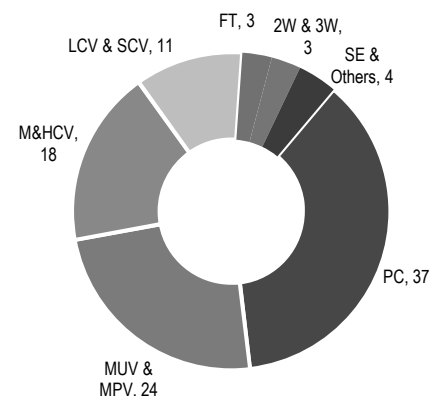
(In ₹ Crore, unless otherwise mentioned)

GROUP AGGREGATE SALES (Q4 FY22)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



CONSOLIDATED STATEMENT OF PROFIT AND LOSS

Particulars	Q4FY22	Q3FY22	QoQ%	Q4FY21	YoY%	FY22	FY21	YoY%
Revenue from Operations	783.4	681.4	15.0%	670.1	16.9%	2,677.3	2,035.4	31.5%
Other Income	8.5	21.8	-60.9%	5.4	57.5%	37.4	21.7	72.5%
Total Revenue	791.9	703.2	12.6%	675.5	17.2%	2,714.7	2,057.0	32.0%
Expenses								
-Cost of Material Consumed	444.0	400.0	11.0%	380.9	16.6%	1,560.4	1,070.6	46%
-Purchase of stock-in-trade	4.6	2.5	81.5%	2.1	124.9%	10.9	6.1	80.0%
-Changes in inventories	3.2	-18.3	117.5%	-12.6		-63.3	29.8	
-Employee Benefit Expense	121.9	122.7	-0.7%	103.7	17.5%	480.0	401.5	19.6%
-Finance Cost	8.2	9.6	-15.2%	7.0	16.1%	34.2	39.7	-14.0%
-Depreciation & Amortization	33.4	32.2	3.7%	31.3	6.6%	128.8	120.4	7.0%
-Other Expenditure	144.3	137.8	4.7%	149.4	-3.4%	523.7	415.3	26.1%
Total Expenses	759.5	686.5	10.6%	661.8	14.8%	2,674.6	2,083.3	4.0%
PBT before share of profit / (loss) of JV & associates	32.4	16.7	94.1%	13.7	136.0%	40.1	-26.2	252.7%
Share of Profit / (loss) of JV and Associate (includes share	-23.3	-3.4		-16.0		-7.4	-27.3	
PBT before Exceptional items	9.1	13.2	-31.6%	-2.3	498.7%	32.7	-53.6	161.0%
Exceptional Item	-0.7	5.2	-113%	-0.5	-43%	40.9	22.2	83.9%
PBT	8.4	18.5	-54.6%	-2.7	407.3%	73.6	-31.3	334.8%
Tax Expense	21.2	7.9	167.5%	17.6	20.2%	38.5	29.0	32.8%
PAT	-12.8	10.6	-220.9%	-20.3	37.2%	35.1	-60.4	158.1%

KEY BALANCE SHEET ITEMS

Particulars	As at 31.03.2022	As at 31.03.2021
Non-current assets	1,371.7	1,368.5
-Property, Plant and Equipment	755.0	712.2
-Financial Assets	111.5	119.8
Current assets	1,096.6	913.1
- Inventories	400.0	280.4
-Trade receivables	575.5	486.2
-Cash and cash equivalents	27.2	61.1
Total Assets	2,468.3	2,281.6
Shareholders Fund	776.2	764.5
Minority Interest	229.3	221.1
Non-current liabilities	396.4	382.8
-Long-term borrowings	324.3	311.2
Current liabilities	1,066.3	913.2
-Short-term borrowings	452.5	349.9
-Trade payables	499.2	462.2
Total Liabilities	1,462.8	1,296.0
Total Equity and Liabilities	2,468.3	2,281.6

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE HOLDINGS LIMITED

Rane Holdings Limited (RHL) is the holding company of Rane Group. RHL owns the trademark in Rane and provides a wide range of services to group Companies. These include employee training, development, investor services, business development and information system support.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Light metal casting products and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DIWAKAR.PINGLE@IN.EY.COM

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.