



Expanding Horizons

# RANE HOLDINGS LIMITED

## FY19 Earnings Release



**Chennai, India, May 27, 2019** – Rane Holdings Limited (NSE: RANEHOLDIN; BSE Code: 505800), the holding Company of Rane group today announced financial performance for financial year (FY19) ended March 31st, 2019

### Group Aggregate Performance –FY19

- Total Net Revenue increased by 12.0% to ₹5,369.4 Crore in FY19 from ₹4,792.7 Crore in FY18
- EBITDA stood at ₹553.2 Crore as compared to ₹569.7 Crore during FY18, a decrease of 2.9%
- EBITDA Margin at 10.3% for FY19 as against 11.9% in FY18
- PBT (before exceptional items) stood at ₹289.7 Crore for FY19 as compared to ₹324.5 Crore in FY18, a decrease of 10.7%

### Consolidated Financials –FY19

- Total Net Revenue increased by 11.2% to ₹2,570.3 Crore in FY19 from ₹2,312.1 Cr in FY18
- EBITDA stood at ₹250.9 Crore as compared to ₹256.5 Crore during FY18, a decrease of 2.2%
- EBITDA Margin at 9.8% for FY19 as against 11.1% in FY18
- PBT (before exceptional items) stood at ₹196.2 Crore for FY19 as compared to ₹221.3 Crore in FY18, a decrease of 11.3%

### Corporate Action

- A final dividend of ₹11/- per equity share has been recommended by the Board of Directors on the paid-up capital of 1,42,77,809 of ₹10/- each. The total dividend for the year ended March 31, 2019 would be ₹19/- per equity share including an interim dividend of ₹8/- per equity share declared on February 07, 2019 and paid on February 27, 2019

### Group's Key Business Highlights for FY19

- Revenue from Indian OE customers grew by 11% supported by increased offtake across major vehicle segments
- Revenues from International customers grew 18% driven by higher offtake for steering products and commencement of new businesses for Occupant safety products
- Revenue from Indian aftermarket segment grew by 12% (comparable basis) supported by new product launches and expansion of dealer network
- EBITDA margin declined by 158 bps;
  - Adverse material cost movement and provision for estimated expenses towards product warranty claim resulted in drop in EBITDA margin

### MANAGEMENT COMMENT

"FY19 was an eventful year for the group. The group sales continued to grow and crossed Rs. 5,000 crore. The group companies strengthened their market position in India and expanded their international business. Though the adverse material cost trend remained a challenge, the operational performance improved across group companies. We had a challenging start to FY20 with weak demand across segments, however we anticipate the market environment to improve once macro-economic condition turns favourable".

**L. Ganesh, Chairman & Managing Director, Rane Holdings Ltd.**

### BUSINESS HIGHLIGHTS

#### GROUP AGGREGATE FINANCIAL PERFORMANCE

Particulars	FY19	FY18	YOY%
Total Net Revenue*	5,369.4	4,792.7	12.0%
EBITDA	553.2	569.7	-2.9%
Margin (%)	10.3%	11.9%	-158 bps
PBT (before exceptional items)	289.7	324.5	-10.7%

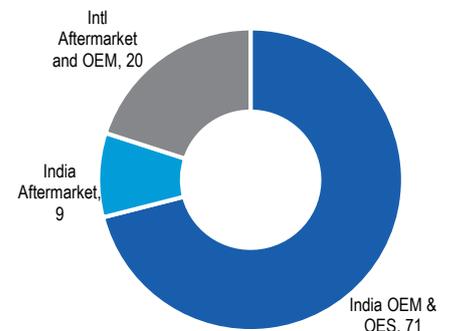
#### CONSOLIDATED FINANCIAL PERFORMANCE

Particulars	FY19	FY18	YOY%
Total Net Revenue*	2,570.3	2,312.1	11.2%
EBITDA	250.9	256.5	-2.2%
Margin (%)	9.8%	11.1%	-133 bps
PBT (before exceptional items)	196.2	221.3	-11.3%

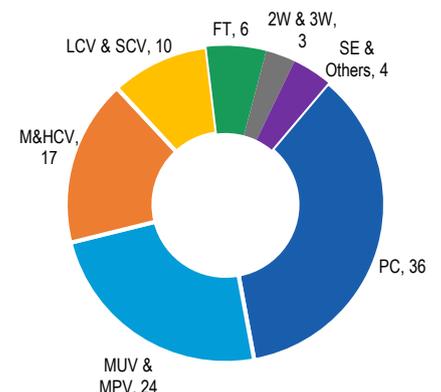
\*Revenue excludes excise duty wherever applicable  
(In ₹ Crore, unless otherwise mentioned)

### GROUP AGGREGATE SALES (FY19)

#### BY MARKET (%)



#### BY VEHICLE SEGMENT (%)



## CONSOLIDATED PROFIT AND LOSS ACCOUNT

Particulars	FY19	FY18	YoY%
Income from Operations	2,432.8	2,240.6	8.6%
Dividend Income	-	-	
Other Operating Income	116.3	101.3	14.8%
Other Income	21.2	17.3	23.0%
<b>Total Revenue</b>	<b>2,570.3</b>	<b>2,359.1</b>	<b>9.0%</b>
<b>Expenses</b>			
-Cost of Material Consumed	1,366.1	1,193.5	14.5%
-Purchase of stock-in-trade	18.8	10.9	72.1%
-Changes in inventories	-26.2	-19.4	-35.3%
-Excise Duty	-	47.0	
-Employee Benefit Expense	445.9	406.8	9.6%
-Finance Cost	48.1	44.0	9.2%
-Depreciation & Amortization	126.1	117.7	7.1%
-Professional Charges	31.2	23.4	33.1%
-Information Systems expenses	9.4	9.7	-3.1%
-Other Expenditure	474.2	430.7	10.1%
<b>Total Expenses</b>	<b>2,493.6</b>	<b>2,264.4</b>	<b>10.1%</b>
<b>PBT before share of profit / (loss) of JV &amp; Associates and Exceptional Items</b>	<b>76.7</b>	<b>94.7</b>	<b>-19.0%</b>
Share of Profit / (loss) of JV and Associate	119.5	126.6	-5.6%
<b>PBT before Exceptional items</b>	<b>196.2</b>	<b>221.3</b>	<b>-11.3%</b>
Exceptional Item	-0.9	14.1	
<b>PBT</b>	<b>195.3</b>	<b>235.4</b>	<b>-17.0%</b>
Tax Expense	79.5	86.9	-8.5%
<b>PAT</b>	<b>115.8</b>	<b>148.5</b>	<b>-22.0%</b>
Other Comprehensive Income (Net of Tax Expenses)	-0.2	-5.6	96.6%
<b>Total Comprehensive Income for the period</b>	<b>115.6</b>	<b>142.9</b>	<b>-19.1%</b>

## KEY BALANCE SHEET ITEMS

Particulars	FY19	FY18	Change
<b>Non-current assets</b>	<b>1,337.0</b>	<b>1,266.8</b>	<b>70.2</b>
-Property, Plant and Equipment	707.8	710.5	-2.7
-Financial Assets	419.5	373.8	45.8
<b>Current assets</b>	<b>887.9</b>	<b>818.8</b>	<b>69.1</b>
-Inventories	303.5	248.1	55.4
-Trade receivables	477.8	456.2	21.6
-Cash and cash equivalents	35.6	28.3	7.3
<b>Total Assets</b>	<b>2,224.9</b>	<b>2,085.6</b>	<b>139.4</b>
<b>Shareholders Fund</b>	<b>865.7</b>	<b>804.0</b>	<b>61.7</b>
<b>Non-current liabilities</b>	<b>225.7</b>	<b>232.4</b>	<b>-6.7</b>
-Long-term borrowings	193.2	205.1	-11.8
<b>Current liabilities</b>	<b>879.4</b>	<b>791.8</b>	<b>87.7</b>
-Short-term borrowings	307.6	250.4	57.2
-Trade payables	384.5	397.2	-12.7
<b>Total Liabilities</b>	<b>1,105.1</b>	<b>1,024.1</b>	<b>80.9</b>
<b>Total Equity and Liabilities</b>	<b>2,224.9</b>	<b>2,085.6</b>	<b>139.4</b>

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

## ABOUT RANE HOLDINGS LIMITED

Rane Holdings Limited (RHL) is the holding company of Rane Group. RHL owns the trademark in Rane and provides a wide range of services to group Companies. These include employee training, development, investor services, business development and information system support.

## ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and Connected mobility Solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

**IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION, PLEASE FEEL FREE TO CONTACT: [INVESTORSERVICES@RANEGROUP.COM](mailto:INVESTORSERVICES@RANEGROUP.COM) OR [DPINGLE@CHRISTENSENIR.COM](mailto:DPINGLE@CHRISTENSENIR.COM)**

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