



Expanding Horizons

# RANE HOLDINGS LIMITED

## Q2 FY23 Earnings Release



Chennai, India, October 28, 2022 – Rane Holdings Limited (NSE: RANEHOLDIN; BSE Code: 505800), the holding Company of Rane group today announced financial performance for the second quarter (Q2FY23) and six months (H1FY23) ended September 30<sup>th</sup>, 2022.

### Consolidated Q2 FY23 Performance

- Total Revenue was ₹883.8 Crore in Q2 FY23 compared to ₹697.3 Crore in Q2 FY22, an increase of 26.7%
- EBITDA stood at ₹66.8 Crore compared to ₹47.2 Crore during Q2 FY22, an increase of 41.5%
- EBITDA Margin at 7.6% for Q2 FY23 against 6.8% in Q2 FY22
- PAT stood at ₹23.3 Crore for Q2 FY23 compared to ₹16.5 Crore in Q2 FY22, an increase of 41.1%

### Consolidated H1 FY23 Performance

- Total Revenue was ₹1,704.9 Crore in H1 FY23 compared to ₹1,223.1 Crore in H1 FY22, an increase of 39.4%
- EBITDA stood at ₹124.8 Crore compared to ₹70.6 Crore during H1 FY22, an increase of 76.8%
- EBITDA Margin at 7.3% for H1 FY23 against 5.8% in H1 FY22
- PAT stood at ₹43.9 Crore for H1 FY23 compared to ₹37.3 Crore in H1 FY22, an increase of 17.8%

### Operational Performance – Q2 FY23

- Group Aggregate Sales increased by 21% from Rs. 1,357.2 Cr in Q2 FY22 to Rs. 1,639.2 Cr in Q2 FY23
  - Revenue from Indian OE customers grew 23% supported by strong growth across vehicle segments
  - Revenues from International customers increased 24% driven by higher offtake for occupant safety, light metal casting and valve train products
  - Revenue from Indian aftermarket segment declined 2%
- Despite increase in material prices, EBITDA margin expanded by 79 bps due to higher volumes and improved operational performance

### MANAGEMENT COMMENT

"The group companies posted strong revenue growth supported by favourable demand from Indian OE and Export customers. Higher volumes and improved operational performance helped to mitigate material price increases. The demand environment remains strong with the ongoing festive season, however we remain cautious given the global economic situation and tightening monetary policy."

– L. Ganesh, Chairman & Managing Director, Rane Holdings Ltd.



### BUSINESS HIGHLIGHTS

#### CONSOLIDATED FINANCIAL PERFORMANCE

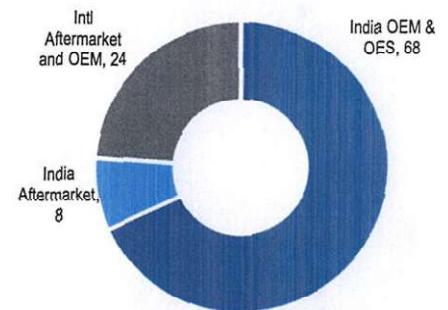
Particulars	Q2FY23	Q2FY22	YOY%
Total Revenue	883.8	697.3	26.7%
EBITDA	66.8	47.2	41.5%
Margin (%)	7.6%	6.8%	79 bps
PAT	23.3	16.5	41.1%

Particulars	H1FY23	H1FY22	YOY%
Total Revenue	1,704.9	1,223.1	39.4%
EBITDA	124.8	70.6	76.8%
Margin (%)	7.3%	5.8%	155 bps
PAT	43.9	37.3	17.8%

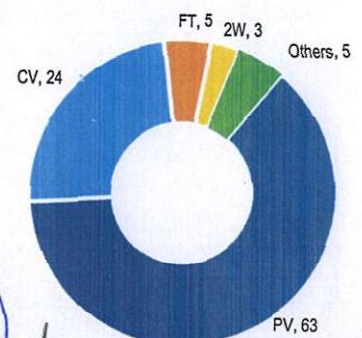
(In ₹ Crore, unless otherwise mentioned)

### GROUP AGGREGATE SALES (Q2 FY23)

#### BY MARKET (%)



#### BY VEHICLE SEGMENT (%)



## CONSOLIDATED STATEMENT OF PROFIT AND LOSS

Particulars	Q2FY23	Q1FY23	QoQ%	Q2FY22	YoY%	H1FY23	H1FY22	YoY%
Revenue from Operations	879.3	817.1	7.6%	691.8	27.1%	1,696.4	1,212.5	39.9%
Other Income	4.5	3.9	14.0%	5.5	-18.2%	8.4	10.6	-20.4%
<b>Total Revenue</b>	<b>883.8</b>	<b>821.1</b>	<b>7.6%</b>	<b>697.3</b>	<b>26.7%</b>	<b>1,704.9</b>	<b>1,223.1</b>	<b>39.4%</b>
<b>Expenses</b>								
-Cost of Material Consumed	532.4	479.2	11.1%	407.8	30.5%	1,011.5	716.4	41%
-Purchase of stock-in-trade	2.4	2.3	5.6%	2.3	7.0%	4.8	3.7	27.0%
-Changes in inventories	-22.5	-6.5		-20.0		-29.0	-48.2	
-Employee Benefit Expense	131.1	128.7	1.8%	120.1	9.2%	259.8	235.4	10.4%
-Finance Cost	10.6	8.4	26.0%	9.4	13.5%	19.1	16.4	16.1%
-Depreciation & Amortization	32.9	33.3	-1.0%	32.0	2.8%	66.2	63.2	4.8%
-Other Expenditure	173.5	159.5	8.8%	139.9	24.0%	333.0	245.1	35.8%
<b>Total Expenses</b>	<b>860.5</b>	<b>804.8</b>	<b>6.9%</b>	<b>691.4</b>	<b>24.5%</b>	<b>1,665.3</b>	<b>1,232.1</b>	<b>35.2%</b>
<b>PBT before share of profit / (loss) of JV &amp; associates</b>	<b>23.3</b>	<b>16.3</b>	<b>43.0%</b>	<b>5.9</b>	<b>297.3%</b>	<b>39.6</b>	<b>-9.0</b>	<b>539.6%</b>
Share of Profit / (loss) of JV and Associate (includes share of exceptional items, net of taxes)	13.3	15.4	-13.5%	13.0	2.4%	28.8	19.4	48.2%
<b>PBT before Exceptional items</b>	<b>36.6</b>	<b>31.7</b>	<b>15.5%</b>	<b>18.9</b>	<b>93.9%</b>	<b>68.3</b>	<b>10.4</b>	<b>556.4%</b>
Exceptional item	-1.2	-1.1	-10%	8.2	-114%	-2.2	36.3	-106.1%
<b>PBT</b>	<b>35.5</b>	<b>30.7</b>	<b>15.7%</b>	<b>27.1</b>	<b>30.7%</b>	<b>66.1</b>	<b>46.7</b>	<b>41.5%</b>
Tax Expense	12.2	10.1	20.8%	10.6	14.6%	22.2	9.5	135.0%
<b>PAT</b>	<b>23.3</b>	<b>20.6</b>	<b>13.2%</b>	<b>16.5</b>	<b>41.1%</b>	<b>43.9</b>	<b>37.3</b>	<b>17.8%</b>

## KEY CONSOLIDATED BALANCE SHEET ITEMS

Particulars	As at 30.09.2022	As at 31.03.2022
<b>Non-current assets</b>	<b>1,394.2</b>	<b>1,370.9</b>
-Property, Plant and Equipmer	756.8	755.0
-Financial Assets	96.5	110.5
<b>Current assets</b>	<b>1,182.9</b>	<b>1,105.2</b>
- Inventories	449.6	400.0
-Trade receivables	627.5	581.7
-Cash and cash equivalents	27.8	27.2
<b>Total Assets</b>	<b>2,577.1</b>	<b>2,476.1</b>
<b>Shareholders Fund</b>	<b>810.9</b>	<b>776.2</b>
<b>Minority Interest</b>	<b>229.9</b>	<b>229.3</b>
<b>Non-current liabilities</b>	<b>390.5</b>	<b>396.4</b>
-Long-term borrowings	321.9	324.3
<b>Current liabilities</b>	<b>1,145.9</b>	<b>1,074.2</b>
-Short-term borrowings	488.1	452.5
-Trade payables	512.2	467.6
<b>Total Liabilities</b>	<b>1,536.4</b>	<b>1,470.6</b>
<b>Total Equity and Liabilities</b>	<b>2,577.1</b>	<b>2,476.1</b>

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

## ABOUT RANE HOLDINGS LIMITED

Rane Holdings Limited (RHL) is the holding company of Rane Group. RHL owns the trademark in Rane and provides a wide range of services to group Companies. These include employee training, development, investor services, business development and information system support.

## ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Light metal casting products and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

**IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION, PLEASE FEEL FREE TO CONTACT: [INVESTORSERVICES@RANEGROUP.COM](mailto:INVESTORSERVICES@RANEGROUP.COM) OR [DIWAKAR.PINGLE@IN.EY.COM](mailto:DIWAKAR.PINGLE@IN.EY.COM)**

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