



# RANE BRAKE LINING LIMITED

## Q4 FY23 Earnings Release



Chennai, India, May 03, 2023 – **Rane Brake Lining Limited** (NSE: RBL; BSE Code:532987), a leading manufacturer of Brake Linings, Disc Pads and Clutch Facings today announced financial performance for the fourth quarter (Q4FY23) and full year (FY23) ended March 31<sup>st</sup>, 2023.

### Q4 FY23 Performance

- Total Revenue was ₹165.8 Crore for Q4 FY23 compared to ₹157.0 Crore in the Q4 FY22, an increase of 5.7%
- EBITDA stood at ₹21.0 Crore compared to ₹21.9 Crore during Q4 FY22, a decrease of 4.1%
- EBITDA Margin at 12.7% for Q4 FY23 against 14.0% in Q4 FY22
- PAT stood at ₹ 12.0 Crore for Q4 FY23 compared to ₹13.1 Crore in Q4 FY22, a decrease of 8.0%

### FY23 Performance

- Total Revenue was ₹607.1 Crore for FY23 compared to ₹518.2 Crore in the FY22, an increase of 17.2%
- EBITDA stood at ₹64.6 Crore compared to ₹56.8 Crore during FY22, an increase of 13.8%
- EBITDA Margin at 10.6% for FY23 against 11.0% in FY22
- PAT stood at ₹33.5 Crore for FY23 compared to ₹27.1 Crore in FY22, an increase of 23.6%

### Corporate Action

- A dividend of ₹ 25 per equity share has been recommended by the Board of Directors on the paid up capital of 77,29,871 of ₹10/- each

### Operating Performance for Q4 FY23

- Sales to OE customer grew 3%. Though the demand remained strong, there was slightly slower growth due to inventory correction at the customer.
- Sales to Aftermarket customers grew 14%.
- Drop in EBITDA margin by 128 bps due to unfavourable forex and increase in other expenses towards specific initiatives taken up during the quarter towards Energy and Yield improvement projects.

### MANAGEMENT COMMENT

"Demand environment remained favourable and helped RBL post highest quarterly sales in Q4 FY23. The management is working on various cost reduction initiatives to mitigate high material costs. Though we see slowdown in major global economies, the growth momentum across vehicle segments in India continues to remain strong. We navigate this macro environment scenario cautiously prioritizing operational improvement and cost reduction measures."

– **L. Ganesh, Chairman, Rane Group**

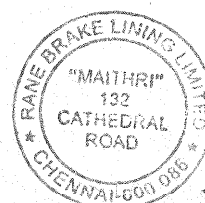
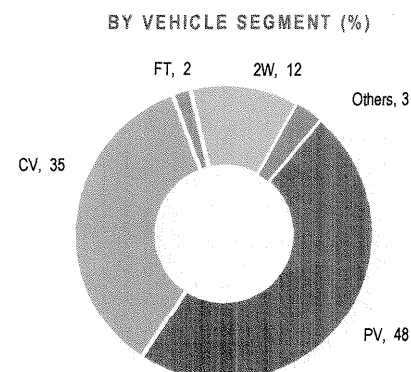
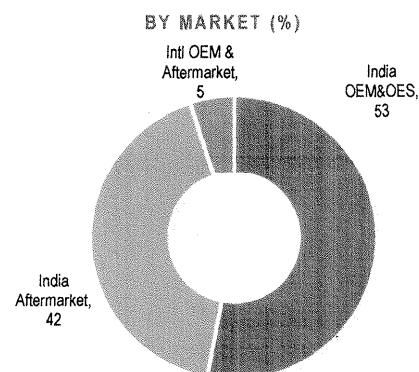
### BUSINESS HIGHLIGHTS

Particulars	Q4FY23	Q4FY22	YOY%
Total Revenue	165.8	157.0	5.7%
EBITDA	21.0	21.9	-4.1%
Margin (%)	12.7%	14.0%	-128 bps
PAT	12.0	13.1	-8.0%

Particulars	FY23	FY22	YOY%
Total Revenue	607.1	518.2	17.2%
EBITDA	64.6	56.8	13.8%
Margin (%)	10.6%	11.0%	-31 bps
PAT	33.5	27.1	23.6%

(In ₹ Crore, unless otherwise mentioned)

### BUSINESS SPLIT (Q4 FY23)



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# RANE BRAKE LINING LIMITED

## Q4 FY23 Earnings Release

### PROFIT AND LOSS ACCOUNT

Particulars	Q4FY23	Q3FY23	QoQ%	Q4FY22	YoY%	FY23	FY22	YoY%
Income from Operations	164.9	153.3	8%	154.3	7%	598.8	505.6	18%
Other Income	1.0	1.3	-26%	2.6	-64%	8.3	12.6	-35%
<b>Total Revenue</b>	<b>165.8</b>	<b>154.6</b>	<b>7%</b>	<b>157.0</b>	<b>6%</b>	<b>607.1</b>	<b>518.2</b>	<b>17%</b>
<b>Expenses</b>								
-Cost of Material Consumed	85.8	87.3	-2%	84.1	2%	345.1	271.7	27%
-Purchase of stock-in-trade	0.0	-		0.1	-20%	0.0	0.1	-20%
-Changes in inventories	3.8	-2.8	237%	-0.2		-15.4	-2.8	-443%
-Employee Benefit Expense	20.8	21.0	-1%	19.9	5%	83.5	78.8	6%
-Finance Cost	0.0	0.0	50%	0.0		0.1	0.0	150%
-Depreciation & Amortization	5.2	5.0	4%	5.5	-5%	20.0	21.4	-7%
-Other Expenditure	34.4	31.8	8%	31.2	10%	129.2	113.7	14%
<b>Total Expenses</b>	<b>150.1</b>	<b>142.3</b>	<b>5%</b>	<b>140.6</b>	<b>7%</b>	<b>562.5</b>	<b>482.9</b>	<b>16%</b>
<b>PBT before Exceptional Items</b>	<b>15.7</b>	<b>12.3</b>	<b>28%</b>	<b>16.4</b>	<b>-4%</b>	<b>44.6</b>	<b>35.3</b>	<b>26%</b>
Exceptional Item	-	-		0.7		-	0.7	
<b>PBT</b>	<b>15.7</b>	<b>12.3</b>	<b>28%</b>	<b>15.7</b>	<b>0%</b>	<b>44.6</b>	<b>34.7</b>	<b>29%</b>
Tax Expense	3.7	3.1	19%	2.6	41%	11.1	7.6	46%
<b>PAT</b>	<b>12.0</b>	<b>9.2</b>	<b>31%</b>	<b>13.1</b>	<b>-8%</b>	<b>33.5</b>	<b>27.1</b>	<b>24%</b>

### KEY BALANCE SHEET ITEMS

Particulars	As at 31.03.2023	As at 31.03.2022
<b>Non-current assets</b>	<b>136.5</b>	<b>134.5</b>
-Property, Plant and Equipment	117.6	113.2
-Financial Assets	5.4	12.0
<b>Current assets</b>	<b>237.7</b>	<b>264.5</b>
- Inventories	90.8	100.7
-Trade receivables	109.8	137.3
-Cash and cash equivalents	6.8	21.0
<b>Total Assets</b>	<b>374.2</b>	<b>399.0</b>
<b>Shareholders Fund</b>	<b>261.2</b>	<b>242.8</b>
<b>Non-current liabilities</b>	<b>5.4</b>	<b>5.8</b>
-Long-term borrowings	-	-
<b>Current liabilities</b>	<b>107.6</b>	<b>150.3</b>
-Short-term borrowings	-	-
-Trade payables	63.9	124.9
<b>Total Liabilities</b>	<b>113.0</b>	<b>156.1</b>
<b>Total Equity and Liabilities</b>	<b>374.2</b>	<b>399.0</b>

(In ₹ Crore, unless otherwise mentioned. The sum of the sub-segment amounts may not equal the total amounts due to rounding off)

### ABOUT RANE BRAKE LINING LIMITED

Established in 1964, Rane Brake Lining Limited (RBL) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. RBL manufactures friction material products such as Brake linings, Disc pads, Clutch facings, Clutch buttons, Brake Shoes and Railway brake blocks. RBL is market leader in India and global player in friction material. It has technical collaboration with Nissinbrakes Inc., Japan for know-how in brake linings, disc pads & clutch facings. RBL products have application in every segment of automobile industry such as PV, CV and 2W/3W.

### ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Light Metal casting components and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,  
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