



RANE HOLDINGS LIMITED

Q2 FY24 Earnings Release



Chennai, India, November 09, 2023 – Rane Holdings Limited (NSE: RANEHOLDIN; BSE Code: 505800), the holding Company of Rane group today announced financial performance for the second quarter (Q2FY24) and half year (H1FY24) ended September 30th, 2023.

Consolidated Q2 FY24 Performance

- Total Revenue was ₹930.5 Crore in Q2 FY24 compared to ₹883.8 Crore in Q2 FY23, an increase of 5.3%
- EBITDA stood at ₹72.7 Crore compared to ₹66.8 Crore during Q2 FY23, an increase of 8.7%
- EBITDA Margin at 7.8% for Q2 FY24 against 7.6% in Q2 FY23
- Net profit stood at ₹51.1 Crore for Q2 FY24 compared to ₹23.3 Crore in Q2 FY23, an increase of 119.0%

Consolidated H1 FY24 Performance

- Total Revenue was ₹1,828.2 Crore in H1 FY24 compared to ₹1,704.9 Crore in H1 FY23, an increase of 7.2%
- EBITDA stood at ₹153.6 Crore compared to ₹124.8 Crore during H1 FY23, an increase of 23.1%
- EBITDA Margin at 8.4% for H1 FY24 against 7.3% in H1 FY23
- Net profit stood at ₹63.2 Crore for H1 FY24 compared to ₹43.9 Crore in H1 FY23, an increase of 43.8%

Group's Operational Performance – Q2 FY24

- Revenue from Indian OE customers grew 16% supported by strong growth across vehicle segments
- Revenues from International customers increased 20% driven by higher off-take across steering, valve train, light metal casting and occupant safety products
- Revenue from Indian aftermarket segment increased by 5%
- EBITDA margin increased 25 bps supported by higher volumes and improved operational performance.
- Consequent to divestment of LMCA, during this quarter the group has recorded a loss on sale of LMCA for Rs. 85.5 Crore and also created a Deferred Tax Asset of Rs. 113.3 Crore.

MANAGEMENT COMMENT

"Rane Group companies continued to benefit on account of favourable demand environment in India and strong pull from export customers. The group companies are working on several operational improvement initiatives to enhance efficiencies. Though we remain positive about the demand environment, given the dynamic macro and geopolitical situation we are working closely with our customers and focusing on operational improvements."

– L. Ganesh, Chairman & Managing Director, Rane Holdings Ltd.

BUSINESS HIGHLIGHTS

CONSOLIDATED FINANCIAL PERFORMANCE

Particulars	Q2 FY24	Q2 FY23	YOY%
Total Revenue	930.5	883.8	5.3%
EBITDA	72.7	66.8	8.7%
Margin (%)	7.8%	7.6%	25 bps
PAT	51.1	23.3	119.0%

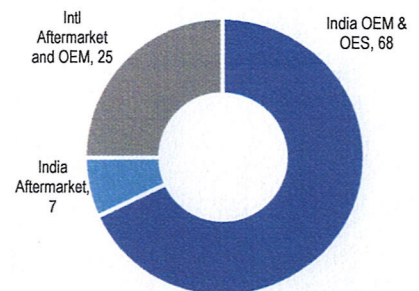
Particulars	H1 FY24	H1 FY23	YOY%
Total Revenue	1,828.2	1,704.9	7.2%
EBITDA	153.6	124.8	23.1%
Margin (%)	8.4%	7.3%	108 bps
PAT	63.2	43.9	43.8%

(In ₹ Crore, unless otherwise mentioned)

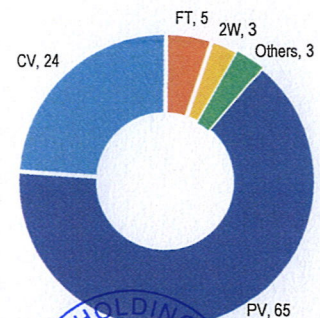
GROUP AGGREGATE SALES

(Q2 FY24 – ₹1,897.5 Cr, 15.8% YoY)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



CONSOLIDATED STATEMENT OF PROFIT AND LOSS

Particulars	Q2FY24	Q1FY24	QoQ%	Q2FY23	YoY%	H1FY24	H1FY23	YoY%
Revenue from Operations	928.1	894.5	3.8%	879.3	5.6%	1,822.6	1,696.4	7.4%
Other Income	2.4	3.2	-25.7%	4.5	-46.5%	5.6	8.4	-33.2%
Total Revenue	930.5	897.7	3.7%	883.8	5.3%	1,828.2	1,704.9	7.2%
Expenses								
-Cost of Material Consumed	538.0	508.7	5.8%	532.4	1.1%	1,046.6	1,011.5	3%
-Purchase of stock-in-trade	2.6	2.8	-5.8%	2.4	7.4%	5.4	4.8	13.7%
-Changes in inventories	-7.4	-7.9	6.4%	-22.5		-15.4	-29.0	
-Employee Benefit Expense	136.9	145.8	-6.1%	131.1	4.4%	282.6	259.8	8.8%
-Finance Cost	17.1	18.6	-7.8%	10.6	61.2%	35.7	19.1	87.3%
-Depreciation & Amortization	35.0	35.4	-1.1%	32.9	6.1%	70.3	66.2	6.2%
-Other Expenditure	187.9	167.5	12.2%	173.5	8.3%	355.4	333.0	6.7%
Total Expenses	909.9	870.7	4.5%	860.5	5.7%	1,780.6	1,665.3	4.0%
PBT before share of profit / (loss) of JV & associates and Exceptional Items and Exceptional Items	20.6	27.0	-23.7%	23.3	-11.5%	47.6	39.6	20.3%
Share of Profit / (loss) of JV and Associate (includes share of exceptional items, net of taxes)	15.9	10.4	52.9%	13.3	19.2%	26.3	28.8	-8.6%
PBT before Exceptional items	36.5	37.4	-2.4%	36.6	-0.3%	73.9	68.3	8.2%
Exceptional Item	-82.2	-19.9		-1.2		-102.0	-2.2	
PBT	-45.7	17.5	-360.7%	35.5	-228.8%	-28.1	66.1	-142.6%
Tax Expense	-96.7	5.4		12.2		-91.3	22.2	
PAT	51.1	12.1	322.0%	23.3	119.0%	63.2	43.9	43.8%

KEY BALANCE SHEET ITEMS

Particulars	As at 30.09.2023	As at 31.03.2023
Non-current assets	1,358.2	1,354.7
-Property, Plant and Equipment	654.4	777.4
-Financial Assets	78.6	74.3
Current assets	1,235.7	1,236.9
- Inventories	425.0	436.6
-Trade receivables	581.9	642.2
-Cash and cash equivalents	53.5	47.1
Total Assets	2,593.9	2,591.6
Shareholders Fund	844.7	807.9
Minority Interest	247.2	243.1
Non-current liabilities	390.4	401.9
-Long-term borrowings	344.9	334.8
Current liabilities	1,111.6	1,138.7
-Short-term borrowings	477.7	518.1
-Trade payables	467.9	486.1
Total Liabilities	1,502.0	1,540.6
Total Equity and Liabilities	2,593.9	2,591.6

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE HOLDINGS LIMITED

Rane Holdings Limited (RHL) is the holding company of Rane Group. RHL owns the trademark in Rane and provides a wide range of services to group Companies. These include employee training, development, investor services, business development and information system support.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, and Light metal casting products. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.



IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION, PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DIWAKAR.PINGLE@IN.EY.COM

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.