



Chennai, January 25, 2024 – Rane (Madras) Limited (NSE: RML; BSE Code:532661), a leading manufacturer of steering and suspension products and light metal casting components today announced its standalone and consolidated financial performance for the third quarter (Q3FY24) and nine months (9MFY24) ended December 31, 2023.

Standalone Q3 FY24 Performance

- Total Revenue was ₹521.4 Crore for Q3 FY24 compared to ₹546.3 Crore in the Q3 FY23, a decrease of 4.6%
- EBITDA stood at ₹50.5 Crore compared to ₹73.5 Crore during Q3 FY23, a decrease of 31.3%
- EBITDA Margin at 9.7% for Q3 FY24 against 13.5% in Q3 FY23
- Net profit stood at ₹11.2 Crore for Q3 FY24 compared to ₹33.3 Crore in Q3 FY23, a decrease of 66.3%

Standalone 9M FY24 Performance

- Total Revenue was ₹1,625.5 Crore for 9M FY24 compared to ₹1,568.5 Crore in the 9M FY23, an increase of 3.6%
- EBITDA stood at ₹154.9 Crore for 9M FY24 compared to ₹165.2 Crore during 9M FY23, a decrease of 6.2%
- EBITDA Margin at 9.5% for 9M FY24 against 10.5% in 9M FY23
- Net profit stood at ₹21.4 Crore for 9M FY24 compared to ₹69.2 Crore in 9M FY23, a decrease of 69%

Operating Highlights for Q3 FY24

- Sales to Indian OE customers grew 1%. Growth in CV segment was off-set by drop in FT & PC segment.
- Export Sales grew 1%. Strong off-take for light metal casting products partially offset by the drop in steering products in select geographies.
- Sales to Indian Aftermarket customers declined by 4%.
- EBITDA margin is lower by 377 bps compared to Q3 FY'23 due to
 - One-off exchange gain on overseas investment during Q3 FY'23 of 317 bps and
 - Unfavorable mix and higher employee cost during Q3 FY'24 to the extent of 60 bps.

MANAGEMENT COMMENT

“RML had challenging demand environment due to decline in the farm tractor segment and drop in off-take of steering products in select export geographies as well as after-market. Despite strong order book, RML continues to face demand challenges on the domestic served segments. We are prioritizing cost savings initiatives to mitigate the impact on the profitability.”

– L. Ganesh, Chairman, Rane Group

BUSINESS HIGHLIGHTS

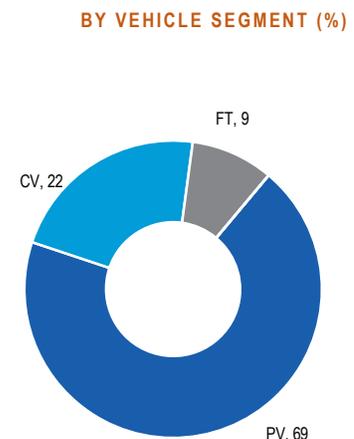
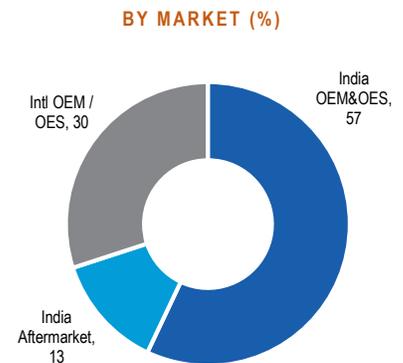
Financial Performance - Standalone

Particulars	Q3FY24	Q3FY23	YOY%
Total Revenue	521.4	546.3	-4.6%
EBITDA	50.5	73.5	-31.3%
Margin (%)	9.7%	13.5%	-377 bps
PAT	11.2	33.3	-66.3%

Particulars	9M FY24	9M FY23	YOY%
Total Revenue	1,625.5	1,568.5	3.6%
EBITDA	154.9	165.2	-6.2%
Margin (%)	9.5%	10.5%	-100 bps
PAT	21.4	69.2	-69.0%

(In ₹ Crore, unless otherwise mentioned)

BUSINESS SPLIT (Q3 FY24)



PROFIT AND LOSS ACCOUNT

Particulars	Standalone						Consolidated					
	Q3 FY24	Q3 FY23	YoY%	9MFY24	9MFY23	YoY%	Q3 FY24	Q3 FY23	YoY%	9MFY24	9MFY23	YoY%
Income from Operations	521.1	526.4	-1%	1,623.9	1,562.7	4%	521.1	583.2	-11%	1,720.6	1,732.9	-1%
Other Income	0.4	19.9	-98%	1.5	5.7	-73%	1.4	29.5	-95%	3.6	9.3	-61%
Total Revenue	521.4	546.3	-5%	1,625.5	1,568.5	4%	522.4	612.7	-15%	1,724.3	1,742.2	-1%
Expenses												
-Cost of Material Consumed	342.1	357.8	-4%	1,056.6	1,041.3	1%	342.1	384.2	-11%	1,098.9	1,124.0	-2%
-Changes in inventories	-11.4	-19.7		-23.2	-30.1		-11.4	-18.9		-24.3	-29.8	
-Employee Benefit Expense	51.9	48.7	6%	162.4	145.4	12%	51.9	73.3	-29%	204.1	218.5	-7%
-Finance Cost	14.6	7.7	91%	37.0	19.2	93%	14.6	9.3	57%	42.5	20.8	104%
-Depreciation & Amortization	20.9	17.8	17%	59.5	50.2	19%	20.9	24.6	-15%	69.1	68.3	1%
-Other Expenditure	88.3	86.0	3%	274.7	246.7	11%	91.5	101.8	-10%	320.7	293.1	9%
Total Expenses	506.4	498.2	2%	1,567.1	1,472.6	6%	509.5	574.3	-11%	1,711.0	1,695.0	1%
PBT before Exceptional Items	15.0	48.1	-69%	58.4	95.9	-39%	12.9	38.5	-67%	13.3	47.2	-72%
Exceptional Item	-	-2.6		-140.3	-2.6		-	-2.6		-104.2	-2.6	
PBT	15.0	45.5	-67%	-81.9	93.3	-188%	12.9	35.9	-64%	-90.9	44.6	-304%
Tax Expense	3.8	12.1	-69%	-103.3	24.1	-529%	3.8	12.1	-69%	-103.3	24.1	-529%
PAT	11.2	33.3	-66%	21.4	69.2	-69%	9.1	23.7	-62%	12.4	20.5	-40%

(In ₹ Crore, unless otherwise mentioned. The sum of the sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE (MADRAS) LIMITED

Established in 1960, Rane (Madras) Limited (RML) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. RML has two divisions namely Steering and Linkages Division (SLD) and Light Metal Casting India Division (LMCI). SLD manufactures mechanical steering gears, hydrostatic steering systems and steering and suspension linkage products. LMCI manufactures low porosity, high-quality light metal casting such as steering housings and engine case covers.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Light Metal casting components. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.

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IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DIWAKAR.PINGLE@IN.EY.COM

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